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Ref.No: SGO-056/001
TO: BUYERS AND MANDATES

SOFT CORPORATE OFFER

Under penalty of perjury, we, Samgau Oil LLP, with **Bin 100840007541**, represented by **Abdikhayym Akzhol Kambarbekuly, located at 160050, SHYMKENT CITY, AL-FARABI DISTRICT, microdistrict. Zabadam, St. Ak Zhauyn, 643** hereby issue this soft corporate offer with the terms and conditions specified in this offer to confirm our readiness to execute a Sales and Purchase Agreement with the End Buyer and to demonstrate our ability to supply the following commodities in accordance with the terms and conditions outlined in this offer.

TERMS OF NEGOTIATION/Delivery: CIF/FOB/TTO

Payment Term: DLC MT700, SBLC MT760 and TT Wire Transfer MT103, Cryptocurrency (BTC) Performance Bond: 2% operative PB will be issued from Seller's bank to the buyer bank. Quality: Q&Q test report will be conducted at the loading port by SGS or Equivalent at the expense of Seller. Products Origin: KAZAKHSTAN, AZERBAIJAN/RUSSIA AND NON-RUSSIA.

PRODUCT PRICE LIST.

MAZUT FUEL OIL 100 (Mazut M100)

Quantity: 50,000 Metric Tons – 500,000MT

Available Delivery: FOB AWSP

CIF Price: USD Gross \$480. Net \$460 per Metric Ton,

FOB Price: \$450USD Gross \$430 USD Net,

Commission: USD 5 seller side, USD 5 Buyer side Per Metric Ton

DIESEL-GAS OIL (Diesel D2)

Quantity: MINIMUM 50.000MT

MAXIMUM 900.000 MT x 12 months

Delivery: CIF / FOB (AWSP)

CIF Price: Gross \$430 Net \$410 USD per Metric Ton,

FOB Price: USD Gross \$400 Net \$380 per Metric Ton,

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

ESPO CRUDE OIL

Min. Quantity: 2,000,000 Barrel

Max. Quantity: 5,000,000 Barrel per Month

CIF Price: USD 56/Bbl. Gross USD 52/Bbl. Net

FOB Price: USD 50/Bbl. Gross USD 48/Bbl. Net

Commission: USD 1 Buyer side - USD 1 Seller side

LCO - LIGHT CYCLE OIL

Min. Quantity: 10,000 Metric Tons

Max. Quantity: 300,000 Metric Tons per Month

CIF Price: USD 480/MT Gross USD 450/MT Net

FOB Price: USD 450/MT Gross USD 430/MT Net

Commission: USD 5 Buyer side - USD 5 Seller side

D6 VIRGIN FUEL OIL

Quantity: 50,000,000 – 100,000,000 GLN

CIF Price: Gross \$0.56 Net \$0.54 USD

FOB Price: Gross \$0.52 Net \$0.50 USD per GLN,

Commission: USD 0.01 seller side, USD 0.01 Buyer side Per GLN

JET FUEL AVIATION KEROSENE COLONIAL GRADE 54 (JP54)

Quantity: MINIMUM 500.000 – MAXIMUM 10.000.000 Barrels x 12 months

Delivery: CIF / FOB-Spot.

CIF Price: USD Gross \$58 Net \$56 per Barrel,

FOB Price: Gross \$54/Net \$52 USD per Barrel,

Commission: USD 1.00 seller side, USD 1.00 Buyer side Per Barrel

JET A1-JPA1 COLONIAL GRADE

Quantity: MINIMUM 500.000 – MAXIMUM 5.000.000 Barrels x 12 months

Delivery: CIF / FOB-Spot.

CIF Price: USD Gross \$58 Net \$56 per Barrel,

FOB Price: Gross \$55 Net \$53 USD per Barrel

Commission: USD 1.00 seller side, USD 1.00 Buyer side Per Barrel

10PPM DIESEL FUEL EN 590

Min. Quantity: 10,000 Metric Tons

Max. Quantity: 300,000 Metric Tons per Month

CIF Price: USD 480/MT Gross USD 470/MT Net

FOB Price: USD 440/MT Gross USD 430/MT Net

Commission: USD5 Buyer side - USD5 Seller side

LIQUEFIED PETROLEUM GAS (LPG)

Min. Quantity: 10,000 Metric Tons

Max. Quantity: 300,000 Metric Tons per Month

CIF Price: USD 480/MT Gross USD 470/MT Net

FOB Price: USD 440/MT Gross USD 430/MT Net

Commission: USD5 Buyer side - USD5 Seller side

LIQUEFIED NATURAL GAS (LNG)

Min. Quantity: 10,000 Metric Tons

Max. Quantity: 300,000 Metric Tons per Month

CIF Price: USD 510/MT Gross USD 490/MT Net

FOB Price: USD 480/MT Gross USD 470/MT Net

Commission: USD5 Buyer side - USD5 Seller side

BITUMEN GRADE 40/50, 60/70, 80/100

ORIGIN: KAZAKHSTAN

Minimum Quantity: 50,000 Metric Tons per month Maximum

Quantity: 500,000 Metric Tons per month

Price on FOB: \$460USD GROSS / \$440.00USD NET

Price on CIF: \$440.00USD GROSS / \$430.00USD NET

Commission: \$5Buy side. Seller side\$5 50USD Per MT

PETCOKE

ORIGIN: KAZAKHSTAN

QUANTITY: 50,000 Metric tons' trial shipment with up to 500.000 Metric tons

CIF monthly twelve (12) Months.

PRICE CIF \$340 GROSS! \$320 NET.

PRICE FOB \$310 GROSS / \$300 NET

COMMISSION: Seller side \$5.00 / Buyer side \$5.00



FOB PROCEDURE.

1. Buyer issues ICPO & Tank storage agreement TSA
2. Seller issue commercial invoice C.I. to the buyer, buyer sign and return commercial invoice
3. Seller lodge the finalized Commercial Invoice with the bank and seller proceeds to verify and pay two (2) days buyer tank storage as a commitment to supply and upon confirmation of seller

payment by buyer tank operator buyer immediately pay additional 3 days to obtain the total of 5 days tank storage receipt needed for the transaction issued in buyer name.

4. Seller inject the product into buyer tanks and provide buyer with the below POP documents
 - a. 48 hours fresh SGS report (Analysis report Q&Q of the product)
 - b. Injection Report
 - c. DTA (Dip Test Authorization)
 - d. Certificate of Origin
 - e. ATSC (Authorization to Sell and Collect)
 - f. Statement of Availability of Product
 - g. ATV (Authorization to Verify)
5. NCNDA/IMFPA will be signed by all intermediaries involved with seller bank endorsement.
6. After confirmation of the above POP documents and product in tanks, buyer make payment for total cost of product value via MT103 and seller transfer to buyer the product title and one (1) year contract.
7. Seller pays all intermediaries involved in the transaction according to the signed NCNDA/IMFPA

TANK TO VESSEL TRANSACTION PROCEDURES FOB DELIVERY IN SELLER'S TANK

- 1) Buyer issues ICPO along the following documents, Buyer's Company Certificate of Registration or Company's Profile with Buyer's CPA in accordance to Seller's delivery transaction terms.
- 2) Seller issues Commercial Invoice and Tank to Vessel Injection Agreement to be countersign by the Buyer and its Logistics Shipping Company.
- 3) Buyer Provide its nominated Vessel Q88 alongside with Safety Management Certificate of the Ship.
- 4) Seller provides the following documents for Buyer to verify the product in Seller's Tank.
 - Fresh SGS Report.
 - Tank Storage Receipt.
 - Authorization to Verify.
 - Dip-test Authorization Letter.
 - Authorization to Sell & Collect.
 - NCNDA/IMFPA.
 - Statement of Product Availability.
- 5) Buyer conduct Dip-test Inspection of the Product in Seller's Tank at Buyer's own expense and upon satisfactory Dip Test Inspection carried out by the buyer, Buyer Makes Payments via MT103-T/T within 48-72 hours to Seller's Beneficiary Account for the Total Cost of Product and lifting commences with Title Ownership Certificate and any other Exportation Documents is handed Over to Buyer.
- 6) Seller within 48 hours pays Commission to all Intermediaries Involve in the Transaction as per signed NCNDA/IMFPA.

DIP TEST AND PAY PROCEDURE

1. Buyer issues ICPO with seller working procedure on it as transaction procedure with banking details and Buyer passport scan copy.
2. Seller issues the Commercial Invoice (CI) of the product in tanks at port, Buyer signs and returns back Commercial Invoice to Seller
3. Seller issues to Buyer the below document for verification of the product (PPOP): Tank Storage Receipt (TSR). Statement of Product Availability Authorization to Verify (ATV). Dip Test Authorization
4. Upon Successful Verification of the PPOP, Buyer contacts seller's Tank Storage Company and requests for payment invoice. The buyer extends the seller's Tank and makes arrangement for Dip Test Schedule.
5. Upon successful Dip Test in Seller's Tanks, Buyer makes payment for the total cost of product based on the SGS Report via M103 and Seller transfer title ownership to buyer and send all exportation documents to buyer.

- Buyer lift product into Vessel or completely take over seller's tanks for further product storage.
6. Buyer NCNDA/IMFPA will be signed by all intermediaries involved in the transaction and forward to seller for endorsement. Seller provides the below documents. Endorsed NCNDA/IMFPA Authorization to Sell and Collect (ATSC)
 7. Buyer gets back to Seller with NCNDA/IMFPA signed by all Group with commission Structure so all parties can receive their commissions immediately.
 8. Seller issues final agreement to Buyer to review contract on REE Monthly Deliveries,
 9. Buyer reviews and approves contract and issued SBLC/ OLC Irrevocable, Non-Transferable, Auto Revaluing for 12 months shipment value, Documentary Letter of Credit for length of Contract and for each lifting as schedule
 10. Buyer pays after successful Dip Test by MT103 wire transfer on each Monthly delivery.

TTO TRANSACTION PROCEDURE.

1. Buyer issues ICPO according to the seller's working procedure along with buyer's company certificate of registration or profile with copy of buyer's passport.
 2. Seller issues the Title Take-Over Contract (TTO/MOU) addendum for review and endorsement by all parties.
 3. Seller issues Proof of Product and Shipping documents as listed below;
Product Passport (Quantity and Quality)
Certificate of Origin
Bill of Lading
Tanker Vessel Q88
- (N.O.R) Notice of Readiness
Ullage Report
Cargo Manifest
Invoice for title transfer
4. Upon the receipt of the documents, buyer verifies the availability of the product on high sea and immediately make \$380,000USD security guarantee payment of the total cost of the product which serves as a Title Take-Over Fee
 5. Upon seller receipt of the title takeover payment, seller orders for re-rout to buyer's desired port, transfers the title to the potential buyer's company's name and also re-issue all other outstanding documents to the potential buyer's company's and via swift from seller bank the full prove of product. Vessel arrives the discharge port and buyer carries out the CIQ/SGS inspection and upon a successful inspection, buyer pays by MT103 T/T for the full product to the seller

CIF TRANSACTING PROCEDURE

1. Buyer issues CP, ICPO inserting seller's terms and procedures.
2. Seller issues draft contract/SPA which is open for amendments.
3. Buyer returns the signed draft contract with NCNDA/IMFPA and a letter of guarantee to perform.
4. Seller submits the signed SPA for registration and legalization with the appropriate authorities.
5. Seller sends the below listed partial pop documents to buyer via mail.
 - A. statement of availability of product
 - B. commitment to supply the product
 - C. certificate of origin
 - D. Product Passport
6. Buyer within 7 banking days issues DLC swift MT700 or SBLC swift MT760 according to Seller's fiduciary bank verbiage to seller nominated fiduciary offshore bank account for first month shipment, and whereby buyer fail to issue payment instrument within 7 banking days, buyer will make cash deposit of \$330, 000 by TT wire transfer for allocation and security guarantee to enable seller charter vessel and commence shipment, and this payment shall be deducted from the total cost of product after inspection at discharge port.
7. Seller bank issues the full set of proof of product (pop) and shipping document with 2%Pb (performance bond) to buyer's bank. QQ Certificate & Product passport docs, all will be issued on time.
8. Shipment commences immediately as scheduled in the contract.

9. Buyer pays for the total product value via TT/MT103 to the seller's bank after successful SGS/CIQ inspection at discharge port and title of product ownership transferred to buyer.

10. Seller pays all intermediaries involved in transaction as per signed NCNDA/IMFPA within 72 hours.

TRANSACTION PROCEDURE ON FOB TANK TO TANK (TTT)

1. Buyer sends ICPO to Seller on receipt of Seller's Soft Corporate Offer.
2. Seller issues commercial invoice CI, for the available quantity to Buyer, Buyer Signs and returns to Seller with CP and NCNDA/IMFPA signed by all buyer groups with commission structures.
3. Seller issues, Dip Test Authorization letter sign by all parties including buyers tank farm.
4. Upon the sign of DTA by all parties Seller issues fresh
 - SGS Report
 - Tank receipt
 - Injection Report
 - Certificate of Origin
 - Product Passport
5. Buyer order SGS to Conduct Dip test of the product in the Seller Tank on buyer expense upon successful dip test, Buyer provides vessel details or Tank details, Seller shall immediately submit the (SGS) inspection Report along with the full Proof of Product (POP) to the Buyer.
6. Buyer makes 100% payment by MT103 TT wire transfer for the total product and Seller pays Sell side and Buyer

Supervisor:

Abdikhayym Akzhol Kambarbekuly,
SAMGAU OIL, LLP

